

2019

DEEPWATER EXECUTIVE SUMMIT

November 19, 2019 · Houston, Texas
The Westin Houston, Memorial City Hotel
www.DeepwaterExecSummit.com

Tracking in the Right Direction

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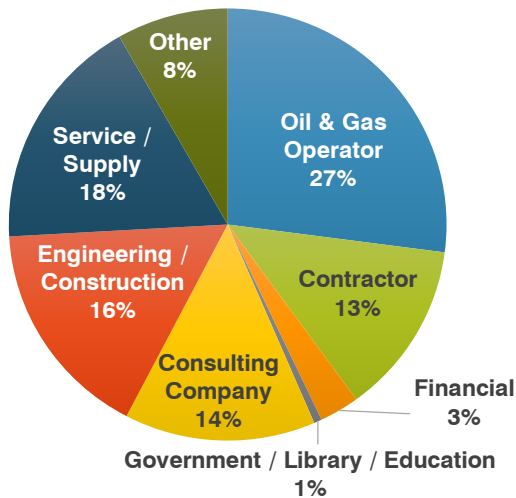
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2018 IN REVIEW

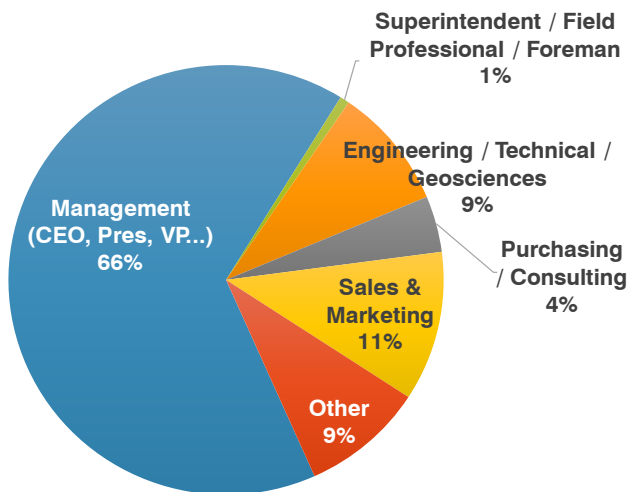
ATTENDEE DEMOGRAPHICS

COMPANY TYPE



Out of about 150 delegates, the majority (27%) work for an Oil & Gas Operator followed by Service / Supply at 18% and Engineering / Construction at 16%.

JOB TYPE



Well over half of attendees are decision makers (CEOs, Presidents, Vice Presidents, Executive Management).

ATTENDEE FEEDBACK

"We had 5 different operators presenting (3 Majors / 2 Independents) different perspectives of what each are targeting to grow its reserve base. Having leadership positions present for each company elevated the event to a "Must Attend" moving forward. I truly enjoyed the opportunity to speak with each presenter during the VIP Dinner, which validated the sponsorship for the event."

- North America Sales Director, Service / Supply Company

"Extremely well done. Speakers were well prepared and connected well with the audience. Subject matter was relevant and business focused."

- VP Offshore Hydrocarbons, Engineering / Construction Company

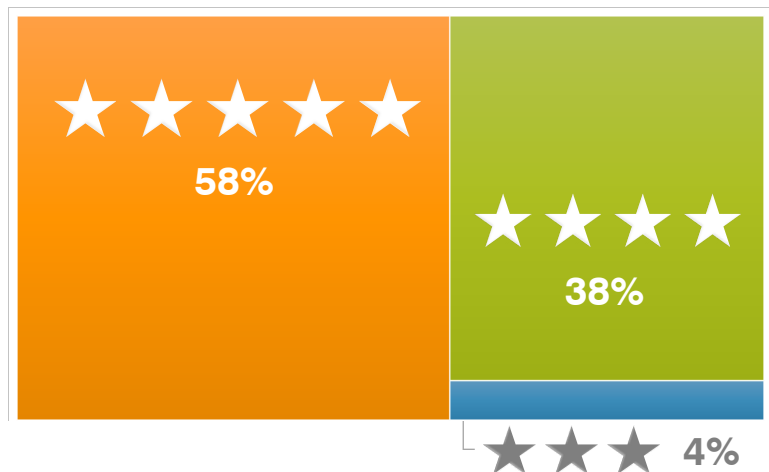
"I found the Q&A panel session at the end of the day most valuable. It was a rare opportunity to compare viewpoints from the majors and the independents. All questions came from the audience and it was quite easy to hear about something that applied to your company or situation."

- Corporate Planning Manager, Drilling Contractor

"Timely topics and focused discussions and presentations. Useful insights into the industry."

- BD & Commercial, North America, Major Oil Operator

OVERALL DEEPWATER EXECUTIVE SUMMIT RATING



VALUE PROPOSITION

Deepwater Executive Summit's focused agenda provided a superior quality delegate experience. The exceptionally well organized program delivered enlightening panel discussions which were extremely well received by the audience. Each of the distinguished speakers prepared remarks were insightful and provided timely information to better understand their companies corporate strategies in deepwater.

Key Tangible Takeaways from 2018 include:

- *Delivering the Metrics* - Value creation is now a strategic policy of the IOC's led from a focus on value-based performance and commitment to capital discipline; higher competition for capital across their portfolios
- Focus on lower break-evens by achieving accelerated delivery at significantly reduced CapEx
- Leveraging the downturn through early mover advantage and strategic portfolio building
- A shift towards optimization of assets and focus on advantaged reserves; move away from undisciplined reserve and production growth
- IOCs are bullish on deepwater exploration with vast potential identified (Deep, Deeper and Harsh environments)

Although the deepwater industry is *Tracking in the Right Direction* Final Investment Decisions continue to be under scrutiny. The number of projects moving forward continue to grow, but the dynamics remain fluid and not all projects are a given.

Both Operator and Service Company executives involved in the global deepwater industry will be joining us for this unique event, it should represent an ideal opportunity for you to network with your peer group, learn about what others have to say about the evolving deepwater industry, and share your valuable and unique insights.

2019 CALL FOR PARTICIPATION

We are looking for high level participants for Deepwater Executive Summit 2019!

The goal of the **Deepwater Executive Summit** is to facilitate moving the industry forward through shared learnings, best practices, and networking amongst industry leaders.

If you work for an Operator (Major or Independent Oil Company) and are interested in participating in this year's summit please email conferences@questoffshore.com.

TOPICS

The **Deepwater Executive Summit** explores several important topics, such as:

- What types of projects are being approved?
- What are the dynamics driving deepwater costs?
- How do costs for different deepwater basins differ, and how will deepwater continue to attract investment?
- What drives the variance in break-even costs amongst major deepwater Operators?
- How has the deepwater supply chain transitioned in the last three years, and what impact has the transition had on quality and breadth of service?

2019 CONFIRMED SPEAKERS



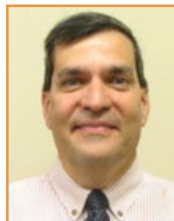
Dale Bradford
Vice President, Western Hemisphere Offshore



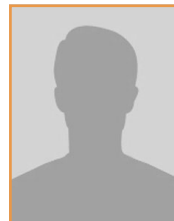
David De Pledge
Senior Development Manager – Gulf of Mexico



Ryan Malone
General Manager – Projects and Chief Transformation Officer (CTO) for Gulf of Mexico and Canada Businesses



Tom Preli
Director Offshore



Sunday Shepherd
Exploration Manager - Deepwater Gulf of Mexico, Western Trends



James West
Senior Managing Director – Oil Services, Equipment & Drilling






Speaker TBA



AGENDA

All Sessions are CLOSED to the Press

7:30 - 5:30	Registration & Badge Pick-Up
7:30 - 8:45	Continental Breakfast sponsored by 
8:45 - 9:30	<p>Early Morning Session</p> <p>Keynote Industry Perspectives</p> <ul style="list-style-type: none"> James West, Senior Managing Director - Oil Services, Equipment & Drilling, Evercore ISI, "Debates, Disputes, and Uncertainty; A View In A Period Of Volatility"
9:30 - 10:15	Coffee Break sponsored by 
10:15 - 11:45	<p>Late Morning Session</p> <p>Plenary Session with Majors</p> <ul style="list-style-type: none"> Sunday Shepherd, Exploration Manager - Deepwater Gulf of Mexico, Western Trends, Chevron U.S.A. Inc. Ryan Malone, Projects General Manager - Gulf of Mexico, BP David De Pledge, Senior Development Manager - Gulf of Mexico, Shell International Exploration and Production, "Can a Major be more like an Independent?"
11:45 - 1:00	Lunch sponsored by  followed by Dessert & Coffee
1:00 - 2:30	<p>Early Afternoon Session</p> <p>Operator Forum</p> <p>Gulf of Mexico</p> <ul style="list-style-type: none"> Ryan Malone, Projects General Manager - Gulf of Mexico, BP Sunday Shepherd, Exploration Manager - Deepwater Gulf of Mexico, Western Trends, Chevron U.S.A. Inc. David De Pledge, Senior Development Manager - Gulf of Mexico, Shell International Exploration and Production Dale Bradford, Vice President, Western Hemisphere Offshore, Murphy Oil Corporation
2:30 - 3:30	<p>Early Afternoon Session (Continued)</p> <p>A Perspective from Independents</p> <ul style="list-style-type: none"> Dale Bradford, Vice President, Western Hemisphere Offshore, Murphy Oil Corporation, "Making Deepwater Great Again – An Independent Perspective" Tom Preli, Director Offshore, Enbridge Energy, "Making Deepwater More Competitive – A Mid-stream Company's Perspective!"
3:30 - 4:00	Coffee Break sponsored by 
4:00 - 5:00	<p>Late Afternoon Session</p> <p>An International Perspective</p> <ul style="list-style-type: none"> Speaker TBA, Eni
5:00 - 6:00	<p>Late Afternoon Session (Continued)</p> <p>Operator Forum</p> <p>International</p> <ul style="list-style-type: none"> Speaker TBA, Eni
6:00 - 7:30	Event Happy Hour sponsored by 

CONTACT US

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